

Cost Element	Current State of Arizona Expenditures	Offeror's Proposed Price - Year 1 for services delivered by DOA	Offeror's Proposed Price - Year 1 for all services proposed	
Direct Costs	\$3,945,725	\$0	\$0	
AHCCCS Direct Costs	\$242,550			
G&A		\$0	\$0	
Burdened Overhead	\$1,321,106			
Switchboard	\$495,243			
Hardware and Carrier Services	\$7,886,585	\$7,886,585	\$7,886,585	Estimate based on FY2003 expenses
AHCCCS Carrier Costs	\$1,282,617	\$1,282,617	\$1,282,617	Estimate based on FY2003 expenses
Subtotal	\$15,173,826	\$9,169,202	\$9,169,202	
Infrastructure Upgrades		\$0	\$0	
Transition Costs		\$0	\$0	
Total	\$15,173,826	\$9,169,202	\$9,169,202	

- not applicable, do not provide

Instructions - Offerer's shall prepare the first column using reduced service levels based on current State of Arizona services as noted in the pricing schedule. The second column shall identify pricing for all proposed services. Hardware and carrier services are a pass through for the offeror so there is no requirement to propose.